

## Personality Development- Qualities of a Leader

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### Abstract

Therefore, anyone aspiring to leadership should know the skills that effective leaders have and ways in which they may be developed. The book concludes with this chapter on personality development & leadership. The skills required for developing oneself as a leader is identified and discussed. The importance of Leadership and Personality Development is that the needs of the industry, there are so many qualifications a Marketing Establishments want their employees and their applicants to possess. Experts in the tourism and hospitality industries emphasized that personality has a high weight during screening process, though of course, when applicants get hired, they need to have this striking and pleasing personality always.

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### I. INTRODUCTION

**To become a good leader, the following few qualities are a must:**

1. **EFFECTIVE COMMUNICATION SKILLS-** Communication skill is one skill that will help you to gain co-operation and also to convey your goals, vision and decisions to all in most understandable manner. The ability to gain the cooperation and support of others through negotiation and influence depends directly upon communication skill. And all these things are most essential to become a leader. Active listening is also an essential part of communication. Unless you are a good listener you cannot have good communication skills. Hear more, speak less.
2. **ABILITY TO SOLVE THE PROBLEMS-** The people choose a person to be their leader for he has the quality to listen to their problems, understand them and give them a solution. Listen to the problems carefully and then analyze them. They may not be as easy to solve as they seem to be or maybe they are not as difficult to handle as they look. A leader is the one who has solutions ready for the problem. Sometimes the solution may be the simplest thing to do but it may not click into the minds of all the people.
3. **ABILITY TO MOTIVATE-** Having good communication skills also assist in motivating others. A good leader is one who apart from being self-motivated also has the ability to motivate others. Most of us know how well we can do just by a spark of motivation. Also, if the leader is motivated then half of the job of motivating others is already done. A leader should emphasize on developing the morale of the employees and setting example for them. Allow your team to be a part of planning and problem solving.

4. **HAVING A WIDE VISION.** A leader should create the vision and should inspire others to act in the direction of that vision. Your vision statement is a picture of the future. Your vision shows your attitude towards life, what you want to achieve in life and how far you want to go. Your vision tells you where you want to move thus making your directions clearer. Without a vision, you would be easily carried by others' expectations.
5. **TAKING DECISIONS AND RESPONSIBILITY OF THE CONSEQUENCES-** People are afraid of taking decisions because they are not ready for taking the responsibility of the upcoming consequences. Fear of consequences keeps them away from taking a decision. Leaders are confident of their ability and thus they do not mind taking decisions most of the times. Just remember that you may make a mistake while taking a decision but you should never give. You should rather learn from your mistakes and just go ahead.

### II. HOW TO DEVELOP LEADERSHIP SKILL IN YOUR PERSONALITY?

After getting the idea of what kinds of skills you need to inculcate in your persona, you need to move to another step for the inclusion of these skills in your life. When you have these abilities in your character, you will have an improved and enhanced version of yourself. For the development of leadership skills in your temperament, read the following steps carefully:

### III. DON'T BE REGRET FOR LEARNING

Life is a never- ending road of erudition and learning. Don't be shy or rigid for learning new skills at any stage of your life.

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Through learning, you can boost your capability and confidence level. So grab the opportunities of learning and build a strong personality.

#### **IV. DON'T KEEP YOURSELF IN COMFORT ZONE**

Test your skills and knowledge by allowing yourself to work outside your comfort zone. If you stick to your comfort zone, you will degrade your performance. Thus., always try to do something which you find difficult to complete. Because while in the higher position sometimes you have to take the decision instantly.

#### **V. DON'T LIMIT YOUR CAPABILITIES**

Go beyond the expectation of people who think you are weak and sufficient. Whenever you limit your abilities and your progress, you will lose to prosper your skills. Go for what is not asked as this will provide you a chance to show your caliber through your performance. This habit will help you to develop a hard-working code in the long run.

#### **VI. DON'T MISUNDERSTAND YOUR ABILITIES FOR BEING A LEADER**

Grab the opportunity which provide you the chance to lead and involve yourself in those activities that offer you to be the part of the leading position instead of waiting for the right time. Every opportunity will work if you know how to use it because every time is the right time.

#### **VII. CONCLUSION**

I hope you will get an idea of how leadership skills help you to build your personality. Working in a higher position may or may not be the part of your life, but your influencing personality matters which totally depends on your effort and skills. Hence my leadership development plan would be such that it makes me and overall groomed individual, inhabiting the leading traits of empathy, patient listener, leadership motivation, agreeableness and conscientiousness. Also, since I inherit features like extraversion, cognitive antecedents and strong determination, I would aspire to go smooth on the path of success, by driving along the aforementioned inhabitants.

#### **VIII. REFERENCES**

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